

Courses for Chambers' Practice Management - Product Sheet

BESPOKE TRAINING & PERSONAL DEVELOPMENT SOLUTIONS FOR BARRISTERS' CHAMBERS



Practice
Management
Excellence

Professional Networking Skills

Improve your confidence and reputation

Our Professional Networking Skills course is a practical and interactive workshop exploring how to get the most of this common function of a barristers' chambers.

No matter who you are, your education, age, gender or profession, it is quite natural to feel some level of anxiety about walking into a room of strangers. This can range from a slight flutter of nerves to crippling shyness – most people fall somewhere within this range. Sometimes we don't know what to say or feel we have nothing to add. This course addresses all issues around this important function giving people practice tools to use immediately.

This workshop is designed for all networkers and will explore the following:

- Three basic principles of networking and why we should do it
- Motivation and how to handle knock-backs
- Networking anxieties and confidence building
- Tools, practicalities and etiquette
- Developing your magnetism

This course is designed to be engaging and practical for Junior Clerks from all educational backgrounds. It can be conducted in a group or one-to-one, in person or remotely.

How is it done?

All our workshops are developed with high levels of input from delegates. We professionally coach our delegates rather than tell them what to do. By doing this we achieve maximum learning, high relevance to Chambers and embed change. Delegates will experience low levels of PowerPoint and high levels of interaction, leaving with all course notes and extending reading materials. The time allowance for this course 5.5 hours excluding breaks. It can be conducted in one day or over two evenings.

What will I get from attending?

- Confidence in networking
- Feel more comfortable at an event
- Understand basic principles and etiquette
- Effortlessly work the room
- Develop your own magnetism
- Build a professional network by adding value

Who would benefit from this?

- All people within chambers who need to build a professional network

Contact Us

For more information about our courses and what else we offer, please visit: www.pmetraining.co.uk or to book your place contact nicky@pmetraining.co.uk